

Sent: Monday, March 8, 2021 8:01 AM
To: Mike Campbell
Subject: RE: RFP for ISP and VOIP

Judge Campbell,

Phone system questions:

- 1. Do you want an on-premise VoIP system or all hosted?**
 - a. I prefer on-premise, but that decision would be based on pricing.
- 2. Section III states, "59 assorted models with one spare." What assortment and how many of each type?**
 - a. The final purchase will depend on the pricing of each model. The number stated should be considered a minimum for your proposal.
- 3. How will this system connect to the PSTN?**
 - a. Provided by the vendor unless all hosted (Included in pricing)
- 4. What are you going to do about faxes?**
 - a. It depends on the pricing of POTS or based on vendor recommendation
- 5. How will the faxes connect to the PSTN?**
 - a. It depends on winning vendors recommendation
- 6. What is the County going to do with the system at the Sheriff's office? Since it is still good, full production and the manufacturer is not ending it's life, it would still be in the best interest of Clay County tax payers to simply upgrade that system to support the needs of the annex instead of replacing everything. Why is that not an alternative on the RFP?**
 - a. One objective of the RFP is to standardize the system and take full advantage of VOIP capabilities.
 - b. The RFP states that alternate bids will be considered.
 - c. If the County chooses to retire the existing phone system at the Sheriff's Office, we would declare it as surplus and make it available to sell using rules of disposal as allowed by state law.

Internet questions:

- 1. Are you really wanting to network all the County offices via a VPN?**
 - a. That is my preferred method; however, it depends on vendor pricing and affordability.
- 2. If "yes" to #1, since the RFP states only one firewall located at either the jail or courthouse, how do you want the remote users to authenticate?**
 - a. The network will appear as a flat network to all users in the locations listed. They will authenticate to a DNC provided to their network vlan. Anyone located outside our LAN will be provided a VPN connection.
- 3. Will the County or the provider provide the central firewall?**
 - a. County
- 4. Who manages the firewall(s) once implemented?**
 - a. Authorized county staff
- 5. Will the remote sites all use VPN clients or will the County be providing remotes firewalls to create box-to-box VPNs?**
 - a. Centralized VPN
- 6. Why would the County rather pay a provider monthly fees and create security complexities when it could simply build it's own fiber network? "**
 - a. Our objective is to secure the most reliable and affordable network possible. This RFP allows all vendors to propose all possibilities.

Thank you,
Ripley Tate